

## RESULTADOS DEL CONCURSO DE VENTA DE CERVEZA PREELIMINAR A JUNIO

Sucursal	OBJETIVO DE VENTA ACUMULADO (MAYO-JUNIO)								VENTA ACUMULADA (MAYO-JUNIO) 2005													RESUMEN DEL CONCURSO (MAYO-JUNIO)						
	Media	Cuarto	Caguama	Lata	Twist	16 Oz	Barril	Hilitros	Media Uds	Cuarto Uds	Caguama Uds	Lata Uds	Twist Uds	16 Oz Uds	Barril Uds	Hilitros	Media Hilitros	Cuarto Hilitros	Caguama Hilitros	Lata Hilitros	Twist Hilitros	16 Oz Hilitros	Barril Hilitros	Hilitros	OBJETIVO ACUMULADO	VENTA ACUMULADA 05	CUMPLIMIENTO	
157 - OASIS	5.578	2	7.216	26,840	6,232	11,413	0	261.40	5,150	180	23,001	22,098	1,609	5,792	-	17.25	0.36	227.13	78.45	5.36	28.12	-	-	356.67	261.40	356.67	136.41%	
147 - DEL RIO	3.144	0	3.522	11,443	3,208	4,799	0	125.96	2,955	323	3,491	21,536	5,323	3,838	-	9.90	0.65	34.47	76.45	17.74	18.63	-	-	157.85	125.96	157.85	125.31%	
150 - SUPERETTE	3.293	187	6,446	27,627	4,127	10,709	0	238.88	5,699	587	8,000	36,258	7,366	5,565	3	19.09	1.17	79.00	128.72	24.55	27.01	0.90	-	280.45	238.88	280.45	117.40%	
160 - DEL RIO	5.578	2	7.216	26,840	6,232	11,413	0	261.40	4,822	855	4,573	45,655	14,983	6,086	-	16.15	1.71	45.16	162.08	49.94	29.54	-	-	304.58	261.40	304.58	117.40%	
84 - DELRIO	5.113	444	6,503	53,028	11,339	15,789	0	384.92	6,402	1,284	7,765	66,528	19,417	9,475	-	21.45	2.57	76.68	236.17	64.72	45.99	-	-	447.59	384.92	447.59	116.28%	
85 - DELRIO	4.144	1,002	6,685	62,323	29,200	3,174	0	415.89	11,556	2,348	10,441	64,925	26,907	3,428	-	38.71	4.70	103.10	230.48	89.69	16.64	-	-	483.33	415.89	483.33	116.22%	
4 - OASIS	5.608	660	10,240	35,031	6,133	17,506	0	351.01	5,305	1,261	14,922	50,713	5,734	8,073	-	17.77	2.52	147.35	180.03	19.11	39.19	-	-	405.98	351.01	405.98	115.66%	
46 - OASIS	3.144	0	3.522	11,443	3,208	4,799	0	125.96	4,477	-	4,589	13,551	4,183	4,323	-	15.00	-	45.32	48.11	13.94	20.98	-	-	143.35	125.96	143.35	113.80%	
72 - OASIS	4.686	391	8,853	28,158	4,983	8,504	0	261.75	3,309	1,763	12,130	29,653	9,947	4,899	-	11.09	3.53	119.78	105.27	33.16	23.78	-	-	296.60	261.75	296.60	113.31%	
116 - ALMACEN DELRIO	84.323	10,919	51,409	87,707	10,279	21,165	351	1,365.62	113,215	11,726	56,512	70,335	11,280	15,545	500	379.27	23.45	558.06	249.69	37.60	75.46	150.00	-	1473.53	1,365.62	1473.53	107.90%	
81 - ALMACEN DELRIO	20.114	3,428	38,360	72,312	10,227	26,577	20	878.88	32,936	3,328	50,340	54,312	11,666	13,190	105	110.34	6.66	497.11	192.81	38.85	64.03	31.50	-	941.29	878.88	941.29	107.10%	
6 - DELRIO	17.717	1,726	24,011	56,572	9,223	26,719	0	640.18	44,414	2,488	31,956	38,123	3,988	12,222	-	148.79	4.98	315.57	135.34	13.29	59.33	-	-	677.29	640.18	677.29	105.80%	
44 - OASIS	3.912	170	2,520	9,079	2,086	3,952	0	96.70	5,181	782	4,427	6,869	1,999	1,703	-	17.36	1.56	43.72	24.38	6.66	8.27	-	-	101.95	96.70	101.95	105.43%	
115 - ALMACEN DELRIO	127.771	14,910	104,423	166,499	19,142	23,168	647	2,450.46	156,779	20,351	119,970	153,019	20,176	11,090	544	525.01	40.70	1,184.70	543.22	67.25	53.83	163.20	-	2577.92	2,450.46	2577.92	105.20%	
159 - OASIS	6.751	756	8,208	53,934	6,813	21,789	0	425.13	9,320	146	24,504	29,233	6,355	6,805	-	31.22	0.29	241.98	103.78	21.18	33.03	-	-	431.48	425.13	431.48	101.50%	
156 - OASIS	5.596	528	7,967	43,774	8,123	15,974	0	358.50	4,320	20	23,054	19,747	4,629	6,844	-	14.47	-	227.66	70.10	15.43	33.22	-	-	360.92	358.50	360.92	100.68%	
65 - OASIS	4.039	4	11,757	31,669	6,869	11,974	0	323.09	5,567	67	15,159	26,848	11,566	4,290	-	18.65	-	149.70	95.31	38.55	20.82	-	-	323.03	323.09	323.03	99.98%	
104 - OASIS	8.652	4	12,699	45,954	7,193	19,289	0	435.13	6,606	210	19,263	41,803	9,548	6,738	-	28.83	0.42	190.22	148.40	31.46	32.58	-	-	431.91	435.13	431.91	99.26%	
97 - SUPERETTE	10.071	643	9,945	48,590	8,405	23,100	0	444.57	11,872	3,618	13,650	51,494	13,946	7,838	-	33.07	4.26	134.79	182.80	46.49	38.05	-	-	439.47	444.57	439.47	98.85%	
161 - DEL RIO	12.364	359	15,239	60,593	12,570	41,777	0	757.03	20,987	3,625	31,857	65,983	9,931	16,215	4	739.37	24.135	5,236	30,110	67,299	14,050	8,172	-	-	744.14	757.03	744.14	98.30%
130 - ALMACEN DELRIO	20.987	3,625	31,857	65,983	9,931	16,215	4	739.37	9,615	140	26,564	38,615	4,208	10,481	-	32.21	0.28	262.32	137.08	14.03	50.88	-	-	496.80	515.02	496.80	96.46%	
77 - OASIS	8.259	576	10,261	26,840	6,232	11,413	0	261.40	6,400	8	8,816	25,123	7,952	5,267	-	21.44	0.02	87.69	89.19	26.51	25.57	-	-	250.41	261.40	250.41	95.79%	
92 - ALMACEN DELRIO	16.420	8,025	8,556	65,014	33,488	14,569	0	568.70	16,651	5,950	7,867	54,020	50,117	8,191	-	55.78	11.90	77.69	191.77	167.06	39.76	-	-	543.96	568.70	543.96	95.65%	
93 - ALMACEN DELRIO	51.778	8,785	68,083	91,909	6,041	23,118	77	1,345.05	68,827	9,029	66,745	76,993	5,563	18,590	94	197.07	18.06	659.11	273.33	18.54	90.24	28.20	-	1284.54	1,345.05	1284.54	95.50%	
154 - OASIS	12.533	1,339	9,096	58,541	9,639	29,666	0	515.53	8,117	2,810	28,779	33,841	7,401	6,107	-	27.19	5.62	284.19	120.14	24.67	29.64	-	-	491.45	515.53	491.45	95.33%	
111 - DELRIO	4.344	483	6,233	39,980	5,943	17,411	0	323.33	6,659	1,031	8,517	37,496	10,994	5,964	-	22.31	2.06	84.11	133.11	36.65	28.95	-	-	307.18	323.33	307.18	95.01%	
67 - OASIS	2.837	3	8,198	15,085	2,399	7,220	0	187.06	1,654	42	11,314	9,840	4,041	2,322	-	5.54	0.08	111.73	34.93	13.47	11.27	-	-	177.02	187.06	177.02	94.64%	
148 - DEL RIO	5.578	2	7.216	26,840	6,232	11,413	0	261.40	4,442	385	2,382	39,900	11,648	5,552	-	14.88	0.77	23.52	141.65	38.83	26.95	-	-	246.59	261.40	246.59	94.34%	
41 - DELRIO	14.135	1,087	14,053	65,258	18,261	22,010	0	587.68	13,528	2,768	18,743	60,378	19,155	8,203	-	45.32	5.54	185.09	214.34	63.85	39.82	-	-	553.95	587.68	553.95	94.26%	
146 - SUPERETTE	5.064	2	2,305	22,080	3,443	5,329	0	155.46	5,867	525	2,198	20,145	6,406	2,303	-	19.65	1.05	21.71	71.51	21.35	11.18	-	-	146.46	155.46	146.46	94.21%	
134 - DELRIO	7.464	948	3,715	42,240	7,861	19,224	0	333.06	9,119	702	5,368	45,567	10,886	5,604	-	30.55	1.40	53.01	161.76	36.29	27.20	-	-	310.21	333.06	310.21	93.14%	
24 - DELRIO	8.090	599	7,382	49,970	9,170	21,066	0	411.41	8,536	525	9,518	46,135	13,404	10,182	-	28.60	1.05	93.99	163.78	44.68	49.43	-	-	381.52	411.41	381.52	92.73%	
90 - SUPERETTE	10.421	1,737	15,372	50,102	9,724	23,183	0	513.00	12,411	2,354	18,773	42,719	14,969	8,115	-	41.58	4.71	185.38	151.65	49.90	39.39	-	-	472.61	513.00	472.61	92.13%	
74 - OASIS	13.311	1,294	13,019	48,762	10,343	17,451	0	468.04	11,907	1,151	16,205	39,490	15,622	7,305	-	39.89	2.30	160.02	140.19	52.07	35.46	-	-	429.94	468.04	429.94	91.86%	
31 - DELRIO	7.906	132	8,715	37,319	8,484	19,040	0	366.00	10,295	987	10,585	33,422	9,020	9,440	-	34.49	1.97	104.53	118.65	30.07	45.82	-	-	335.53	366.00	335.53	91.67%	
2 - DELRIO	3.022	306	3,304	45,134	5,858	27,915	0	358.62	28,661	8,443	8,968	17,740	3,763	10,456	-	96.01	16.89	88.56	62.98	12.54	50.76	-	-	327.73	358.62	327.73	91.39%	
66 - OASIS	6.110	1	11,855	33,892	6,182	15,550	0	353.95	6,490	636	14,103	28,359	8,181	6,563	-	21.74	1.27	139.27	100.67	27.27	31.86	-	-	322.08	353.95	322.08	91.00%	
91 - DELRIO	8.449	104	17,178	42,855	4,701	18,101	0	453.81	7,376	61	21,749	32,481	3,769	8,746	-	24.71	0.12	214.77	115.31	12.56	42.45	-	-	409.93	453.81	409.93	90.33%	
63 - DELRIO	8.545	2,360	8,781	40,139	9,687	12,005	0	353.11	9,540	1,773	11,409	26,546	9,733	8,762	-	31.96	3.55	112.66	94.24	32.44	42.53	-	-	317.38	353.11	317.38	89.88%	
76 - OASIS	6.969	36	10,557	34,972	6,182	15,398	0	347.18	6,960	1	14,144	29,206	5,685	5,295	-	23.32	0.00	136.67	103.68	18.95	25.70	-	-	311.32	347.18	311.32	89.67%	
133 - DELRIO	5.596	528	7,967	43,774	8,123	15,974	0	358.50	5,293	1,059	8,949	40,223	10,811	6,680	-	17.73	2.12	88.37	142.79	36.04	32.43	-	-	319.48	358.50	319.48	89.12%	
7 - DELRIO	14.809	1,288	13,029	48,942	9,537	21,630	0	491.38	18,557	1,131	13,664	39,565	11,876	12,019	-	62.17	2.26	134.93	140.46	39.59	58.34	-	-	437.74	491.38	437.74	89.12%	
57 - DELRIO	1.428	23	2,533	24,690	4,494	9,479	0	178.48	1,631	-	2,888	21,391	5,655	6,217	-	5.46	-	28.52	75.94	18.85	30.18	-	-	158.95	178.48	158.95	89.06%	
51 - DELRIO	12.341	1,089	13,855	66,292																								

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	Media	Cuarto	Caguama	Lata	Twist	16 Oz	Barril	Hilitros	Media Uds	Cuarto Uds	Caguama Uds	Lata Uds	Twist Uds	16 Oz Uds	Barril Uds	Hilitros	Media Hilitros	Cuarto Hilitros	Caguama Hilitros	Lata Hilitros	Twist Hilitros	16 Oz Hilitros	Barril Hilitros	Hilitros	OBJETIVO ACUMULADO	VENTA ACUMULADA OS	CUMPLIMIENTO
1 - SUPERETTE	6,253	778	5,757	37,947	7,188	14,192	0	306.91	5,671	946	6,733	32,383	7,212	5,271	-	19.00	1.89	66.49	114.96	24.04	25.59	-	-	251.96	306.91	251.96	82.10%
47 - DELRIO	14,312	292	17,573	73,650	7,364	29,296	0	673.35	11,774	963	21,972	58,703	8,467	11,847	-	39.44	1.93	216.97	208.40	28.22	57.51	-	-	552.47	673.35	552.47	82.05%
102 - DELRIO	12,323	470	9,897	57,584	9,808	20,660	0	477.36	8,637	1,311	11,310	48,752	10,314	8,380	-	28.93	2.82	111.69	177.07	34.38	40.68	-	-	391.37	477.36	391.37	81.99%
96 - SUPERETTE	11,775	928	6,701	58,477	12,487	23,079	0	468.72	10,712	1,765	7,827	52,579	12,883	7,770	-	35.89	3.53	77.29	186.66	42.94	37.72	-	-	384.02	468.72	384.02	81.93%
58 - SUPERETTE	3,293	187	6,446	27,627	4,127	10,709	0	238.88	2,519	161	6,868	22,105	5,809	4,348	-	8.44	0.32	67.82	78.47	19.36	21.11	-	-	195.52	238.88	195.52	81.85%
136 - DELRIO	8,862	1,144	2,304	23,259	5,465	10,088	0	204.48	8,093	1,092	2,455	21,215	7,082	3,030	-	27.11	2.18	24.24	75.31	23.61	14.71	-	-	167.17	204.48	167.17	81.75%
30 - DELRIO	16,606	810	18,396	102,301	11,803	43,049	0	850.39	14,761	390	25,139	75,619	13,943	16,651	-	49.45	0.78	248.25	268.45	46.48	80.83	-	-	694.23	850.39	694.23	81.64%
20 - DELRIO	6,144	155	12,663	73,129	7,857	32,261	0	588.35	5,199	286	16,670	46,431	9,955	20,522	-	17.42	0.57	164.62	164.83	33.18	99.62	-	-	480.24	588.35	480.24	81.62%
17 - DELRIO	3,443	824	2,473	29,050	4,772	13,500	0	222.17	10,593	2,672	1,924	23,601	4,937	4,352	-	35.49	5.34	19.00	83.78	16.46	21.13	-	-	181.20	222.17	181.20	81.56%
141 - DEL RIO	8,862	1,144	2,304	23,259	5,465	10,088	0	204.48	1,769	282	2,913	25,076	5,982	4,594	-	5.93	0.56	28.77	89.02	19.94	22.30	-	-	166.52	204.48	166.52	81.43%
152 - OASIS	15,648	1,783	3,734	42,943	9,989	18,935	0	370.52	8,609	3,914	16,647	19,038	4,249	3,857	-	28.84	7.83	164.39	67.58	14.16	18.72	-	-	301.53	370.52	301.53	81.38%
50 - DELRIO	11,206	357	13,647	54,779	6,855	27,473	0	524.83	9,748	1,528	17,674	37,741	7,025	12,239	-	32.66	3.06	174.53	133.98	23.42	59.41	-	-	427.05	524.83	427.05	81.37%
23 - OASIS	8,478	20	8,717	51,042	5,827	21,174	0	417.93	7,240	8	12,226	37,895	4,580	9,315	-	24.25	0.02	120.73	134.53	15.27	45.22	-	-	340.01	417.93	340.01	81.36%
95 - DELRIO	13,594	1,795	12,189	59,930	11,286	24,209	0	537.38	10,390	1,876	14,152	49,205	13,277	8,181	-	34.81	3.75	139.75	176.68	44.26	39.71	-	-	436.96	537.38	436.96	81.31%
121 - SUPERETTE	22,400	1,716	4,575	59,447	12,436	21,178	0	477.73	16,911	1,802	4,064	60,945	13,578	5,207	-	56.65	3.60	40.13	216.35	45.26	25.28	-	-	387.28	477.73	387.28	81.07%
98 - DELRIO	12,364	359	15,293	90,593	12,570	41,277	0	757.03	11,509	354	19,704	69,459	15,641	16,572	-	38.56	0.71	194.58	246.58	52.14	80.44	-	-	613.00	757.03	613.00	80.97%
78 - OASIS	6,253	0	9,354	26,338	5,096	13,291	0	288.32	3,486	2	10,663	18,405	4,891	7,105	-	11.68	0.00	105.30	65.34	16.30	34.49	-	-	233.11	288.32	233.11	80.82%
10 - DELRIO	8,624	884	2,657	28,514	8,241	10,446	0	236.30	6,592	1,113	2,499	25,314	7,769	5,405	-	22.08	2.23	24.68	89.86	25.90	26.24	-	-	190.98	236.30	190.98	80.82%
94 - SUPERETTE	14,099	1,201	11,622	75,569	11,877	31,583	0	625.58	10,989	2,457	13,224	64,137	15,790	10,896	-	36.81	4.91	130.59	227.69	52.63	52.89	-	-	505.52	625.58	505.52	80.81%
16 - SUPERETTE	9,850	402	16,731	74,866	14,320	31,522	0	665.53	8,600	1,088	19,691	57,367	15,930	11,250	-	28.81	2.18	194.45	203.65	53.10	54.61	-	-	536.80	665.53	536.80	80.66%
35 - SUPERETTE	15,648	1,783	3,734	42,943	9,989	18,935	0	370.52	15,755	2,150	4,561	38,711	11,825	4,028	-	52.78	4.30	45.04	137.42	39.42	19.55	-	-	298.51	370.52	298.51	80.57%
110 - SUPERETTE	9,510	857	9,573	71,004	11,610	30,458	0	566.72	9,733	1,603	10,870	61,960	13,482	9,742	-	32.61	3.21	107.34	219.96	44.94	47.29	-	-	455.34	566.72	455.34	80.35%
19 - DELRIO	8,773	1,438	8,261	47,904	11,307	18,524	0	411.51	7,612	1,050	7,487	41,625	11,857	8,515	-	25.50	3.10	73.93	147.77	39.52	41.33	-	-	330.16	411.51	330.16	80.23%
15 - DELRIO	11,458	484	12,095	59,533	10,920	25,098	0	528.36	10,052	2,062	14,056	45,352	13,890	8,205	-	33.67	4.12	138.80	161.00	46.30	39.83	-	-	423.73	528.36	423.73	80.20%
34 - DELRIO	13,537	1,702	12,244	76,184	12,777	31,778	0	636.96	11,955	1,911	13,968	60,446	17,434	11,417	-	40.05	3.82	137.93	214.58	58.11	55.42	-	-	509.92	636.96	509.92	80.06%
36 - DELRIO	15,570	487	13,686	55,677	8,017	23,185	0	525.20	12,164	775	14,282	44,443	9,834	9,346	-	40.75	1.55	141.03	157.77	32.78	45.37	-	-	419.25	525.20	419.25	79.83%
82 - OASIS	2,379	0	7,020	24,076	3,582	11,225	0	229.19	1,999	-	8,334	17,487	4,288	3,586	-	6.70	-	82.30	62.08	14.29	17.41	-	-	182.77	229.19	182.77	79.75%
86 - SUPERETTE	12,941	852	19,068	85,629	12,650	34,909	0	748.55	12,371	507	23,024	80,084	11,263	15,504	-	44.44	1.01	227.36	213.30	37.54	75.25	-	-	595.92	748.55	595.92	79.61%
11 - DELRIO	4,685	266	5,684	34,744	6,004	12,217	0	275.01	3,785	1,021	5,921	27,044	7,336	5,172	-	12.68	2.04	58.47	98.01	24.45	25.11	-	-	218.76	275.01	218.76	78.55%
108 - DELRIO	5,448	504	2,214	48,060	7,294	17,481	0	320.90	5,322	578	2,368	43,799	8,475	5,931	-	17.93	1.16	23.38	155.49	28.25	28.79	-	-	254.90	320.90	254.90	78.43%
22 - DELRIO	11,475	1,034	10,587	58,984	12,881	24,731	0	517.43	9,773	1,607	11,898	47,453	14,904	8,073	-	32.74	3.21	117.49	168.46	49.68	39.19	-	-	410.77	517.43	410.77	79.39%
144 - DEL RIO	6,289	950	7,557	65,124	11,370	26,158	0	493.66	6,924	1,523	9,788	51,600	12,275	8,814	-	32.20	3.05	96.66	183.19	40.92	42.78	-	-	389.78	493.66	389.78	78.96%
25 - DELRIO	11,249	856	7,399	58,404	9,488	23,245	0	463.85	11,624	224	8,547	45,259	10,341	9,664	-	38.94	0.45	84.40	160.67	34.47	46.91	-	-	365.84	463.85	365.84	78.87%
54 - DELRIO	12,761	0	14,841	64,265	10,361	28,334	0	589.52	10,794	-	19,386	39,816	10,320	12,488	-	36.16	-	191.44	141.35	34.40	60.62	-	-	463.96	589.52	463.96	78.70%
106 - SUPERETTE	7,553	666	3,895	46,234	8,506	17,440	0	342.24	9,243	1,459	4,161	37,666	9,721	5,536	-	30.96	2.92	42.09	133.71	32.40	26.87	-	-	267.96	342.24	267.96	78.30%
120 - SUPERETTE	8,834	1,210	2,435	33,670	6,250	12,888	0	258.98	8,579	498	2,725	28,289	8,394	3,620	-	28.74	1.00	26.91	100.43	27.98	17.57	-	-	202.62	258.98	202.62	78.24%
37 - DELRIO	16,710	1,354	15,591	77,249	13,511	30,303	0	679.02	11,355	1,828	16,399	59,552	18,252	11,993	-	38.04	3.66	161.94	211.41	60.84	55.30	-	-	531.19	679.02	531.19	78.23%
69 - DELRIO	10,693	719	5,979	38,031	5,468	16,302	0	328.67	8,081	138	6,018	33,937	7,494	4,969	-	27.07	0.28	59.43	120.48	24.98	24.12	-	-	256.35	328.67	256.35	78.00%
107 - SUPERETTE	11,864	1,111	3,911	57,130	10,398	21,076	0	420.36	10,829	1,837	4,333	46,275	11,743	8,481	-	36.28	3.67	42.79	164.28	39.14	41.17	-	-	327.33	420.36	327.33	77.87%
142 - DEL RIO	6,253	0	9,354	26,338	5,096	13,291	0	288.32	4,585	1,991	3,903	32,931	7,499	5,049	-	15.36	3.98	38.54	116.91	25.00	24.51	-	-	224.29	288.32	224.29	77.79%
128 - DELRIO	8,546	584	3,894	37,298	7,115	17,262	0	308.17	9,853	681	5,115	28,045	7,404	5,920	-	33.01	1.36	50.51	99.56	24.68	28.74	-	-	237.86	308.17	237.86	77.18%
109 - DELRIO	6,289	950	7,557	65,124	11,370	26,158	0	493.66	6,881	645	10,834	47,179	12,293	8,369	-	23.05	1.29	106.99	167.49	40.98	40.62	-	-	380.41	493.66	380.41	77.06%
119 - DELRIO	9,729	735	8,796	59,054	11,828	27,867	0	505.26	7,370	1,722	10,183	48,835	14,149	7,857	-	24.69	3.44	100.56	173.36	47.16	38.14	-	-	387.36	505.26	387.36	76.67%
68 - DELRIO	6,324	521	10,150	50,189	9,477	25,445	0	455.73	5,734	2,957	12,461	35,626	10,211	8,287	-	19.21	5.97	123.05	126.47	34.04							